DAIMLER TRUCK



















DAIMLER TRUCK Financial Services

FORMULA FOR SUCCESS



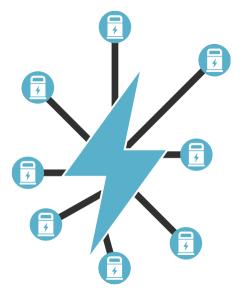




TOTAL COST OF OWNERSHIP PARITY



DEPENDABLE CHARGING INFRASTRUCTURE



Significant Infrastructure Upgrades Will Be Necessary to Support a ZEV Mandate in California

Table A-1. ZEV Sales Percentage Schedule





Model Year	Class 2b-3 Group	Class 4-8 Group	Class 7-8 Tractors Group 5%		
2024	5%	9%			
2025	7%	11%	7%		
2026	10%	13%	10%		
2027	15%	20%	15%		
2028	20%	30%	20%		
2029	25%	40%	25%		
2030	30%	50%	30%		
2031	35%	55%	35%		
2032	40%	60%	40%		
2033	45%	65%	40%		
2034	50%	70%	40%		
2035 and beyond	55%	75%	40%		



Estimated California Installed Capacity (MW)- Per Class												
Use Case	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033		
Distribution Truck Cl. 6	15	18	21	33	49	65	82	90	98	106		
Distribution Truck Cl. 7	15	18	21	33	50	66	83	91	99	107		
Distribution Truck Cl. 8	25	30	36	55	82	110	137	151	164	178		
Walk in Van	23	28	33	52	77	103	129	142	155	167		
Daycab Distribution	27	37	54	80	107	134	161	187	214	214		
Class 2/3 Trucks	13	19	27	40	54	67	81	94	108	121		
Total MW in CA	118	151	192	293	419	545	672	755	838	895		

5 years average of new registrations in California (from Polk Database)

Based on projected volumes, product mixes, and expected power consumption needs, infrastructure needs to support California's proposed adoption of the ACT rule can be projected. Compared to today, by 2033, California would need to add:

\$3.3B

Funding for charging equipment & installation

~5 gigawatt

Additional installed capacity

\$1.8B - 3.9B

Funding for grid upgrades

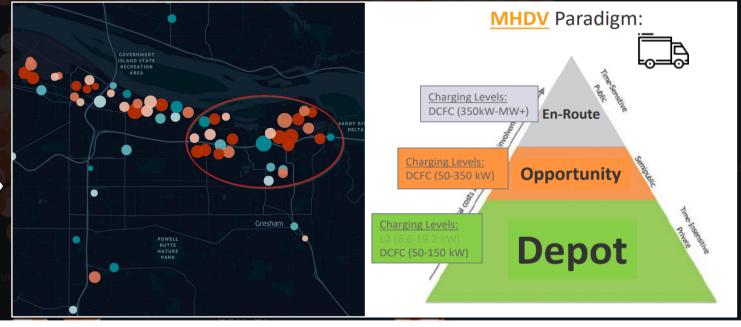
Daimler Truck collaborates with utilities to support infrastructure development

Daimler Truck offer to utilities

- Daimler Truck can engage with utilities to share insights on Vehicle Telematics Data
- Utilities can leverage data to build the grid capacity necessary to support commercial EV charging
 - Critical in states that adopted ACT rule or areas that perceive distribution inadequacies
- Offer open to utilities to have reoccurring access to the data

Data insights

- Detailed location on future MW load
- Example: 18.2 MW highlighted area Fairview/Troutdale, OR



Additional Examples

