



Lessons from ARRA EECBG

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Collaborations

- Utilities – experience, reach and programs
- ENERGY STAR – existing tools/resources – e.g. Portfolio Manager
- Local energy initiatives – local landscape knowledge
- Local/State Climate Action Plans – “new for 2021”

Implementation Successes

- Training/Train-the-trainer for sustainability
- Workforce development through collaboration with the trades
- ESPC for scalability; more than just the low hanging fruit
- “Project in a Box” solutions



Challenges, Bottlenecks, and Pitfalls

- Reporting
 - Reporting from cities, contractors, etc
 - Reporting to DOE or other agency
 - Understand details and set up the system early
- Davis-Bacon, Historic Preservation, NEPA, Buy American
- Rushing to stand up a program that does not align with existing market drivers and initiatives
- Limited capacity of grantees
 - Need expertise and systems to fill out the application paperwork, manage the work, provide technical assistance, know where to get the resources, keep up with reporting requirements, respond to countless questions





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